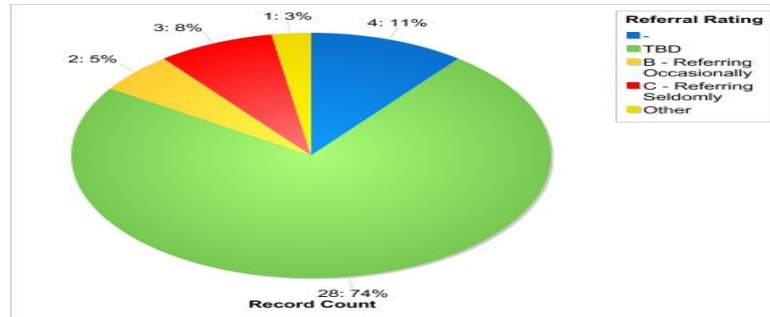
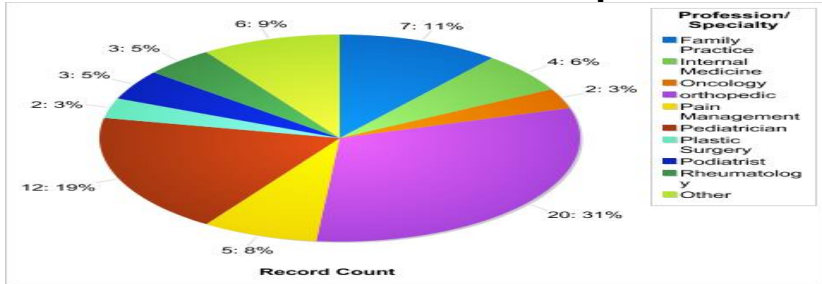


Detailed reporting:

Where we went/ What was said/ Value of the visit/ # of Referrals

SAMPLE CLIENT MONTHLY REPORT

Account Name **Month of report**



Company	Call Results	Referral Decision Maker	Referrals to account	Contact Full Name
Arnet Primary Care	Introduction, gave profile pages and cards.	Betty Olson	1	Achall Achmed
	Donna, FD set up a meeting with doc for April 24 Monday.			Bertha Asler
	Introduction, gave profile pages and cards.	Martha Witte	2	
Centegra Physician Care	FD said that Joy was the proper contact for possible meeting, I will call to set up.	Angela Zwirlein	2	Bernie Berrell
	Good lead! Doc says she attended seminar on pain med abuse, needs someone to ref for pain. Has info and will be followed up with.		0	Bonnie Brenner
Right Medical Center	Left information, doc was unavailable. FD asked for doc to call directly, Marlon is FD	Greg Konkel	4	Brian Wupp
	Introduction, gave profile pages and cards.	Darlene Pitman	1	Carol Cetzan
Becker Law Firm	Samantha FD set up meeting with counselor for April 4th Monday noon		3	Diane Leckski